



Building Relationships Scorecard

Below are the behaviors related to being a Great Manager. Read the question and score yourself honestly. The overall score will show you how well you do in this key area as well as point out specific areas to improve.

I hold one-on-one meetings with all the individuals on my team _____. Weekly/every other week - 3 pts, Monthly - 2 pts, Quarterly - 1 pt, Sporadically or I cancel them more than 10% of the time - 0 pts	My score
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I take notes and regularly review them from the one-on-one meetings with my team. Yes - 1 pt, No - 0 pts	My score
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I know the names and some details of the significant others (spouses, children, etc.) of my team. Yes - 2 pts, Some of them - 1 pt, No - 0 pts	My score
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I know the hobbies and interests of the people on my team. Yes - 2 pts, Some of them - 1 pt, No - 0 pts	My score
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I check in daily with everyone on my team. Most days - 2 pts, Some days - 1 pt, Rarely or never - 0 pts	My score
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I care about the personal and professional success of everyone on my team. Yes - 3 pts, No - 0 pts	My score
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I know what job my employee wants next (either in this company or another company). Yes (and I am helping them) - 3 pts, Yes (but not helping) - 1 pt, No - 0 pts	My score
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My team has open and respectful discussions on societal and world events. On every topic - 3 pts, On non-controversial topics - 2 pt, Rarely or never - 0 pts	My score
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I share things from my personal life with my team in a way that sets and respects my boundaries. Yes - 1 pt, No - 0 pts	My score
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Add up your points to get your total score. If you are a great manager, use this scorecard quarterly to review your focus. Anything below great manager, pick an area to improve and work on that in the next quarter.

Overall score:
Great Managers 18-20
Good Managers 14-17
Average Managers 10-13
Bad Managers 0-9

Total score
